staywell.

StayWell Annual Report 2021

## Healing Has A Home



#### Working With Trusted Partners

























#### A Word From The Team

When we look back to where we were when StayWell was first created in 2018, we are so proud of the tremendous growth over just 3 years and are grateful to everyone who made it possible. Our hard work would not have been enough without the generosity of our donors and the hard work of our volunteers.

Over the last year, StayWell has partnered with numerous hospital programs to broaden the scope of our impact. We have been able to help hundreds of patients from across Canada who have had to relocate to Toronto for so many different medical issues. To be a small part in their stories has been humbling, and to be a part of the solution to one of the many challenges they have faced has been so meaningful.

Looking ahead, we see greater opportunity than ever. There is already an enormous unfilled gap for housing of medical relocation stays. To add to this, in 2022, there is an anticipated surge of patients requiring relocation for treatments and procedures that have been postponed as a result of the pandemic. There are thousands of patients to help – we need your help to make the biggest impact possible.

#### Sincerely,

Steven Argyris & Sass Khazzam





# Healing Has A Home

In 2015 Ottawa resident Tina Proulx learned that she needed a life-saving double-lung transplant at Toronto General Hospital. Tina and her husband Joel were forced to stop working and move to Toronto.

Desperate to find affordable housing, Tina said "a lot of people politely told us that we simply don't qualify for housing because we don't have jobs." Tina reached out to Sky View Suites (a corporate housing provider in Toronto) for support. Sky View Suites stepped up to provide affordable accommodations for Tina and her family.

This serendipitous encounter with Tina led to the creation, in 2018, of StayWell.



### About Us

Since 2018, StayWell has helped hundreds of children and adults find affordable accommodations while undergoing critical treatment. From our modest beginning of 135 room nights serving 3 patients in 2018, we've provided over 500 bookings and over 23,000 room nights since inception for patients in need.

#### **Our Value**

#### Accommodations

We match patients with affordable hotel and furnished apartment accommodations in safe communities close to major hospitals.

#### Funding

We provide additional funding for patients in financial need.

#### Our Mission →

To provide access to accommodations for all Canadians, their caregivers and their families required to relocate for medical treatment

#### Our Vision →

To ensure all Canadians have equal opportunity access to healthcare, regardless of where they live

## Furnished Apartments

StayWell has provided more than 23,000 room nights to patients and their families migrating from across Canada to receive medical treatment.

This was made possible with furnished apartment provided by the corporate housing community and our main housing partner Sky View Suites.

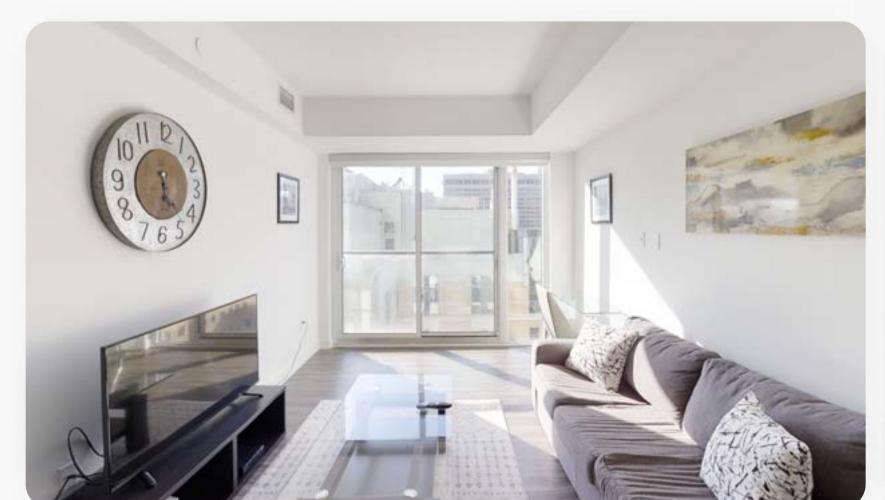
#### Furnished apartment amenities include:

#### Private & COVID Friendly

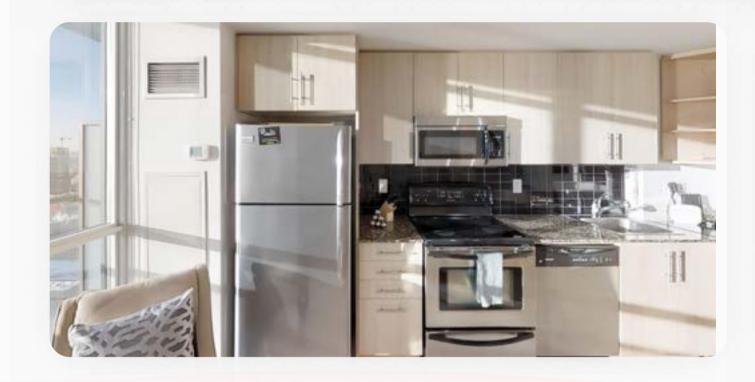
Completely private and COVID friendly - no shared bathrooms, no shared kitchens, no shared laundry facilities like common medical lodging facilities. Everything is private.

#### Professionally Managed

Professionally managed by corporate housing operators - unlike individual landlords accessed through rental platforms like Airbnb.









#### Close To Hospitals

All of our accommodations are close to core hospitals in urban centers.

#### Large Suite Sizes

Suite sizes range from 1 to 3 bedrooms to accommodate patients, caregivers and their families.

#### Amenities →



24 Hour Security



Fully Equipped Kitchen



**Unlimited WiFi** 



Close To Hospitals



**En-suite Laundry** 



Professionally Managed

## Hotels

StayWell also works with select hotels to offer reduced rates for patients needing short term accommodations close major hospitals.

#### Hotel amenities include:

#### COVID-19 Policies

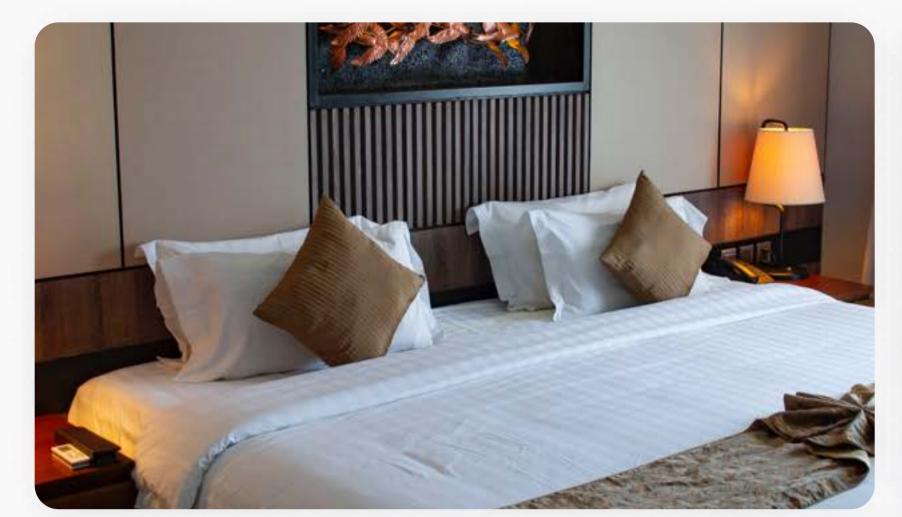
All of our hotel partners have COVID-19 protection policies in place for all guests.

#### Additional Hotel Services

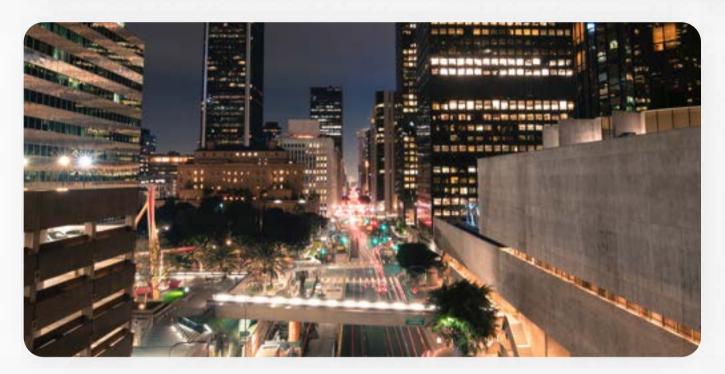
Have access to hotel amenities such as concierge services, hotel facilities, room services, and complimentary toiletries.

#### Close To Hospitals

All of our hotels are close to core hospitals in urban centers.











## Impact Numbers

#### **2021 Milestones**

**Patients Served** 

**Nights Served** 

264

12,076

#### **Numbers All Time**

**Patient Served** 

**Nights Served** 

Total 2021 Donations

\$758,006

✓ Up 40% from 2020



#### **Nights Served**

In 2021



12,076 Nights

√ 9.3% from 2020

#### Dollars Saved

Per Night

\$48,54

33.6% Savings relative to market price



## Testimonials

What People Say About StayWell.

A lot of people politely told us that we simply don't qualify because we don't have that job or any working income which made it that much more difficult to find a place.

- Tina Proulx

I cannot say enough about the accommodations during my husband's radiation treatments. The location of the condo was perfect, the suite is brand new with everything we needed to stay safe.

- Jianne T. Google Review

At one point we thought we would have to sleep in our car as only one parent was allowed in the hospital with him at a time.

- Oliver

The accommodation StayWell provided us was wonderful. To have a place and feel like you can make it a home is so vital when in this situation. I can't thank StayWell enough for helping get the condo subsidized for us as the cost of living in Toronto as astronomical.

- Brianne Boucher

Having someone find us an apartment at a reduced rate took away some of the stress in an already super stressful situation.

- Emily Rose

It's really important for StayWell to be able to step up and provide some sort of alternative accommodation.

#### Glen Bandiera

Associate Dean of Medicine

University of Toronto

#### **Our Goal:**

To ensure that no patient is left behind.

Please help patients access life-saving treatment.

To Donate: www.staywellsuites.com/donate

For Partnership Opportunities: sass@staywellsuites.com



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