staywell.

Impact Report 2023

# Healing Has A Home



## Working With Trusted Partners and Healthcare Providers





























SKYVIEWSUITES

## A Word From The Team

As we reflect on the accomplishments of 2023, we are thrilled to share the incredible strides we've made in expanding our capacity and enhancing the experiences of patients, caregivers, and families. In 2023, we served 2,658 bookings, providing a total of 30,020 room nights— an achievement that doubled our capacity from the prior year.

The cumulative impact of our efforts since 2018 is truly remarkable - serving 3,920 bookings and 70,226 room nights since inception. We owe this success to the unwavering support of our donors and volunteers, and for this, we extend our heartfelt gratitude.

In our commitment to continual improvement, 2023 saw significant enhancements to our patient booking and accommodation experience. This included expanding our hotel network to cater to shorter stays and allowing us to pass on savings to our patients and caregivers by improving access and reducing costs, making a meaningful difference in the lives of those using StayWell.

Looking ahead, we recognize the challenges within the Canadian healthcare system. The increasing demand for urban treatment centers paired with limited medical services in many rural areas necessitates more Canadians to relocate for care. While we successfully provided crucial support for the most critical patients and their families, it is clear that the need for our services is growing rapidly. We anticipate a three-fold increase in demand in the next three years. In response to this urgent and unmet need, we are diligently expanding our program, to ensure that no one is left without support in their time of need.

Now, more than ever, we rely on our donors to continue supporting Canadians needing to relocate for medical care. Together, we can make a profound impact on the lives of patients, caregivers, and their families.

Sincerely,

Sass Khazzam





# About Us

From our modest beginning of 3 bookings and 135 room nights in 2018, we've provided over 3,900 bookings and over 70,000 room nights since inception for patients, caregivers and families in need.

### Accommodations

We match patients with affordable hotel and furnished apartment accommodations close to major hospitals.

## Funding Support

We provide additional funding for patients in financial need.

## Our Mission →

To provide access to accommodations for all Canadians, their caregivers and their families required to relocate for medical treatment

### Our Vision →

To ensure all Canadians have equal opportunity access to healthcare, regardless of where they live

# Furnished Apartments

We have a wide variety of furnished apartment options.

All of our suites are conveniently located within walking distance to major hospitals, public transit, and local amenities.

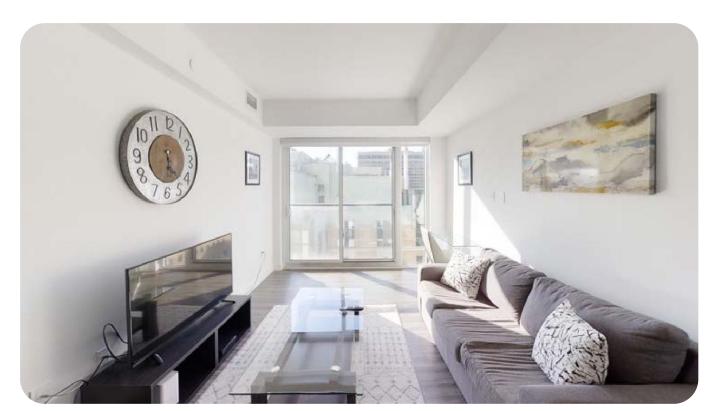


#### Private

Completely private - no shared bathrooms, no shared kitchens, no shared laundry facilities. Everything is private.

#### **Professionally Managed**

Professionally managed by corporate housing operators - unlike individual landlords accessed through rental platforms like Airbnb.









#### Close To Hospitals

All of our accommodations are close to major hospitals.

#### **Large Suite Sizes**

Suite sizes range from 1 to 3 bedrooms to accommodate patients, their families or caregivers.

### Amenities →



24 Hour Security



**Fully Equipped** 



**Unlimited WiFi** 



Close To Hospitals



**En-suite Laundry** 



(\$) Special Discounts

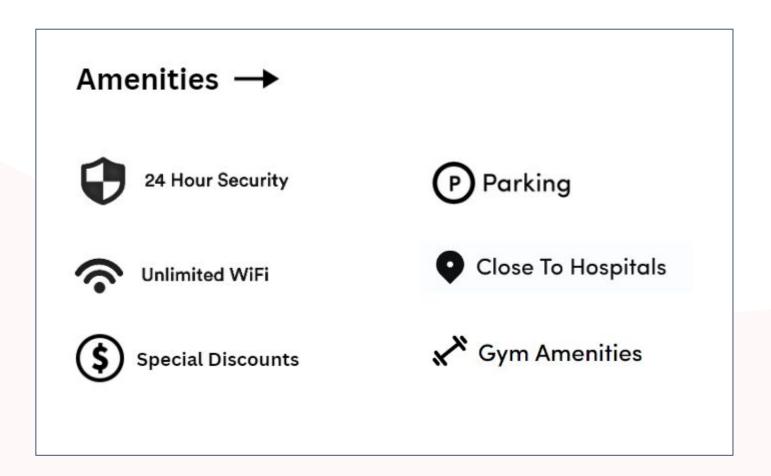
# Hotels

StayWell works with select hotels to offer Patient Preferred Rates for those needing short-term accommodations close to major hospitals.

### Hotel amenities include:

Additional Hotel Services

Access to hotel amenities such as concierge services, hotel facilities, 24 hour security and room services.

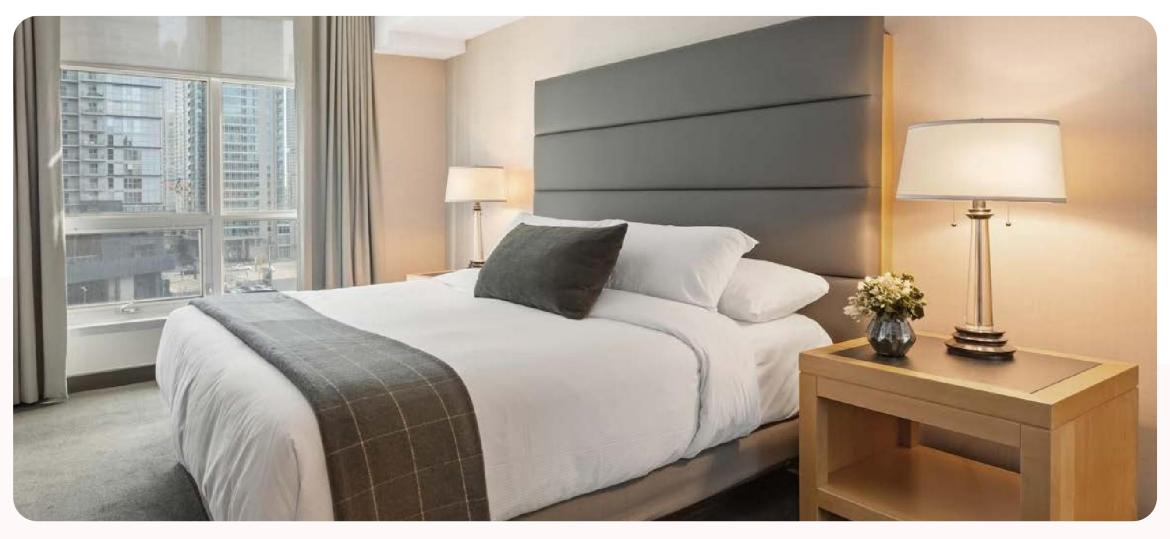












# Impact Numbers

#### 2023 Milestones

**Patient Served** 

**Nights Served** 

2,658

30,020

### **Numbers All Time**

**Patient Served** 

**Nights Served** 

3,920

70,226

Total 2023 **Donations** 



\$1,895,332

Up 110% from 2022





30,020 Nights

80.9% from 2022

#### **Where Funds Were Allocated**



# **Dollars Saved**

Per Night

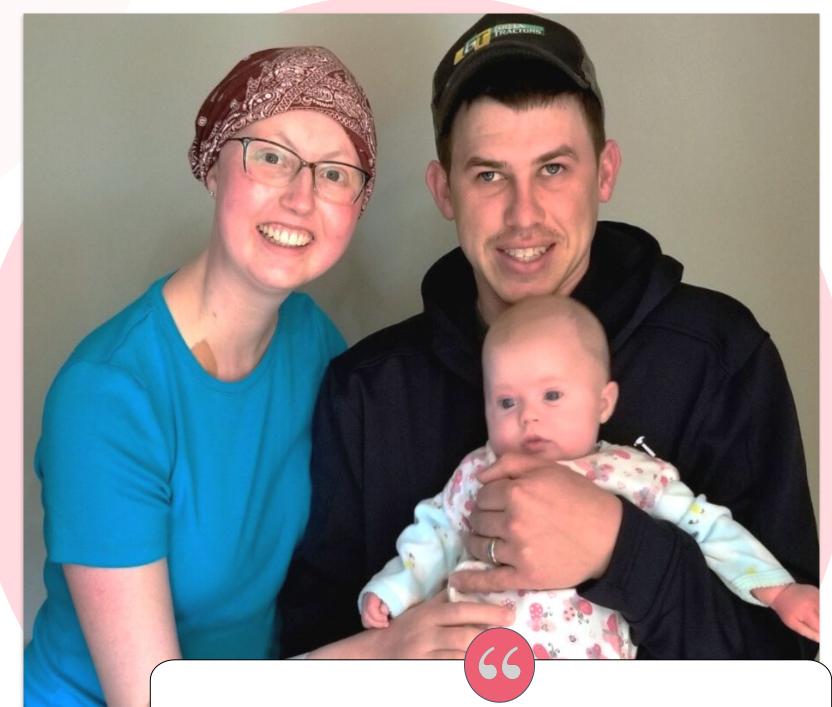
\$91.39

30.1% Savings relative to market price



# Patient Stories

# Meet Robyn



"My doctor set me up with StayWell, who granted us a condo for three months, complete with all the essentials.

If not for StayWell, I would have been separated from Anna for over a month."

- Robyn Mills

In November 2021, shortly after welcoming her daughter Anna, Robyn was diagnosed with T-cell Acute Lymphoblastic Leukemia at Sunnybrook Hospital. Despite undergoing a month of chemotherapy, the desired remission was not attained. Robyn's medical team recommended a Stem Cell Transplant at Princess Margaret Hospital.

Robyn initially opted for an at-home treatment to stay close to her daughter but when her doctor stressed the importance of staying closer to the hospital in case of unforeseen complications, Robyn knew she would have to find somewhere to stay. Fortunately, Robyn and her family connected with us at StayWell and we were able to provide her with the accommodations needed during these difficult times.



## **Patient Accommodations**

To Book:

www.staywell.ca/book

To Donate:

www.staywell.ca/donate

# For Partnership Opportunities:

sass@staywell.ca

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Charitable Registration #: 721654127 RR0001 info@staywell.ca